

Jan 1993
Feb 1993
4182

		MANUFACTURER PRICING (\$ PER THOUSAND)						
		OCT 1 '92	JAN 4 '93	JAN 29 '93	CHANGE OCT TO JAN 4	CHANGE OCT TO JAN 29	OCT TO FEBR	
PM	BASIC	26.60	32.70	32.70	36.70 6.10	6.10	12.10	1.50
		2.50 RFA ✓ 8.00	2.50 RFA 7.00	6.75 (6.50) ✓	8.00 -1.00	-1.50	0	1.25
	NET	5.00 RFA 18.60	4.00 RFA 25.70	2.50 26.20	28.70 7.10	7.60	10.10	2.75
	PL	26.60	32.70		36.70 6.10		10.10	0
		8.00	8.00 ✓	TBA	8.00 0.00		0	4.00
	NET	18.60	24.70		28.70 6.10		10.10	14.6
RJR		26.60	32.70		36.70 6.10		10.10	1.2
		8.00	6.75		8.00 -1.25			0.75
	NET	18.60	25.95		28.70 7.35			
AMT		26.60	32.70			6.10		
		9.25	6.75 *			-2.50		
	NET	17.35	25.95			8.60		
B&W		31.60	37.70	37.70	40.20 6.10			2.50
		1.00	1.00 ✓	1.00	2.00 ?			1.00
	DISCRETIONARY	UP TO 4.00	UP TO 4.00	5.75 p10.00	5.75 ?			
	NET	26.60 - 30.60	32.70 - 36.70	1	33.45 6.10			7.5
PREMIUM		66.25	71.10			4.85		
			32.70		35.20 ?			
			6.00					

* ASSUMES SUNSET OF LARGER ALLOWANCES AS ANNOUNCED IN 1992

1/6/93

2 (6.70)

2045883336